

WE ARE HIRING: Marketing Canvassers

RenoLINC™ is a growing, family run, residential and commercial construction business based in Foothills County/South Calgary.

We specialize in all aspects of construction from top to bottom, inside and out.

Our mission is to provide an excellent customer experience and build client relationships for life.

Our goal is to enhance trust and integrity in the industry one project at a time.

We are committed to safety, quality, honesty and getting the project completed.

With a large ongoing project west of Calgary, continuous projects in south Calgary and Foothills County we are currently looking to grow our leadership team and invite experienced leaders to join us driving Alberta's construction projects forward.

Job Overview

We are seeking motivated, goal-driven and enthusiastic individuals to join our team as Canvassers to spread the word about our top-notch services. As a Canvasser you will be the face of RenoLINC, directly engaging with Homeowners in local communities to generate leads and promote our services. This position requires excellent communication skills, a friendly demeanor and the ability to work independently and within a small team.

Responsibilities

- ENGAGE HOMEOWNERS-Conduct door-to-door canvassing to introduce our services to
 potential customers. Keep potential clients engaged and build value around our service offerings.
- GENERATE LEADS-Collect contact information and schedule consultations for our team of Specialists
- PROMOTE RENOLINC'S SERVICES-Effectively communicate the benefits of our service offerings and answer any questions
- APPOINTMENTS: Set-up Sale Meetings online (Appointment Setter)
- DATA MANAGEMENT: Maintain accurate records of interactions, collect contact details properly and input accordingly
- WORK WITH SALES TEAM: Hand over qualified leads to the sales team and follow up to ensure successful conversion.
- TEAMWORK-Collaborate with team members to develop effective canvassing strategies and share best practices.

Experience

- Previous experience in client service or sales is preferred but not required.
- Bilingual candidates are highly encouraged to apply, as this will enhance communication with diverse communities.
- Strong public speaking skills are essential for effectively presenting information and engaging with potential clients.
- Experience in marketing / helping you connect with clients more effectively is preferred, but not required.

- A positive attitude, resilience, and the ability to work independently are key traits for success in this role.
- Construction/Renovation sales is an asset
- Solar Sales is an asset

If you are ready for a flexible, fun position and like to engage with people; helping Homeowners with their home improvement needs, please apply!

How To Apply & Screening Process:

- Submit your resume and cover letter to admin@renolinc.com (subject line: Canvasser Application-Name)
- Phone or in person interview will be set-up if you are short-listed to discuss your resume
- Please ensure your references are provided on your resume

Job Type: Part-time, Casual

Additional Pay:

Commission pay

Schedule-as you set:

- Evening shift
- Monday to Friday
- Weekends

Location:

• Calgary, AB (required)